ENERGY MANAGEMENT
MBA

Intake 2019 – 2021

Winter Semester 2019 / 2020

Last update on: September 20, 2019
THIS PUBLICATION REFLECTS THE STATE OF PLANNING AT THE TIME OF PRINTING. CHANGES MAY OCCUR.
Dear students,

The energy market is one of today’s most fast paced, decisive and profitable industries and crucial to both the global economy, the environment and our future society as a whole.

Climate and economic changes, public opinion, technological progress and regulation shape unforeseen challenges and opportunities. This situation calls for new solutions to be delivered by highly skilled and appropriately trained experts with an all-embracing overview, an international outlook and the will to create a true impact. Due to its economic, entrepreneurial and industrial strength as well as its successful and progressive energy policies, the —Energiewende—, Germany stands out as a front runner in the global energy transition. The industry, therefore, requires broadly skilled individuals who are experts in the field.

We are delighted to welcome you to this exciting TU program, where faculty and industry experts convey the latest scientific and practical insights the field, discuss today’s challenges, and prepare students for leading roles in shaping the industry, and society, for the future ahead.

Prof. Dr.-Ing. Joachim MÜLLER-KIRCHENBAUER
Academic Director

Sarah DREWNING
Academic Coordinator

Jeannette PABST
Academic Coordinator

Sandra LUBAHN
Manager
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Overview
The Energy Management Team

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Modular Structure

The master program is taught over a period of three semesters. The first semester covers the technical, economic, entrepreneurial and legal foundations for management decisions in the energy sector; the second semester deepens this view and looks at business practices, primarily of grid-based utilities, and investment; the third semester broadens the view while simultaneously focusing on practice according to student’s individual interests. All semesters include lectures, tutorials, seminars as well as company visits, online materials related to practice and extracurricular activities. The master thesis, due in the third semester, concludes the program.
Outline

Location and Times
Lectures, tutorials, consultancy and company presentations take place at House 9, EUREF-Campus, 10829 Berlin, room S5 / at the TUB Main Campus, Building EB, room 407 or as announced via Moodle.

Lectures
Lectures are held by professors and academic staff of TU Berlin and other universities, and by professionals of the energy industry. They convey the core teachings. Group work is frequent. Homework may be assigned. Lectures start on time!

9.30 - 13.00
14.00 – 17.30

Tutorials / Company Visits

<table>
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<tr>
<th>Tutorials</th>
<th>Company Visits</th>
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<td>08.00 - 12.00, 13.00 – 17.00</td>
<td>14.00 – 16.00 or Day Trip</td>
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Tutorials are mostly held by research associates and assistants of the respective chairs. Of a generally more interactive nature, they repeat lecture material, supply supportive information, offer additional training, and help prepare for lectures and exams.

Company Visits/Presentations are regularly scheduled on Wednesdays or Thursdays. Company Presentations take place on EUREF Campus, House 9, Room S5, whereas Company Visits give the opportunity to go and see the company on-site and see course-content more lively presented. Registration before attendance may be required.

German for Beginners Class
Level A1.1:  tba
Level B1.1:  tba
Language classes incur a small additional fee. Advanced language classes are available, for which the taking of a test is mandatory.

E-Learning Platform ‘Moodle’ and WirelessLAN
Information System for Instructors and Students (ISIS)/Moodle is a software for online learning platforms for announcements, distribution of material, registration to events, etc. An introduction will be given in the first week. Please log on frequently, even in lecture free times. The TU Berlin offers WirelessLAN (WLAN) with full coverage across its campus. Students have the possibility to access the internet from any point on the campus.
Exams

A written (e-) exam, paper, presentation, or portfolio concludes each module. Everything that was taught in the lectures, tutorials, and compulsory Company Visits within the module may be subject to examination. Exams start on time! A failed examination may be repeated twice. For further details, please refer to the official Study and Examination Regulation.
First Semester

2019-20
EUREF Master Programs
Orientation Week

October 7th – October 11th
Main Campus Charlottenburg, EUREF Campus

Campus Tour, Berlin Tour, Library Insights,
Get Togethers, Administrative Duties

Opening, 11th October, 4pm – 6pm
Lichthof / Atrium TU Berlin, Str. des 17. Juni 135, 10623 Berlin

Welcome Addresses Academic Directors
Music, Refreshments

MBA Program First Lecture

October 18th 2019, 9.30am–5.30pm
Module 01 Technology

Prof. Dr.-Ing. Joachim MÜLLER-KIRCHENBAUER
Academic Director
Institute Technologie und Management (ITM)
Faculty Wirtschaft und Management
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energymanagement@master.tu-berlin.de

Aims and Scope
This module revisits and broadens students' knowledge of energy technologies and systems in the context of today’s changing world, preparing the ground for the coming modules. Students are taught to apply this knowledge independently to selected cases. Module 2, Economics, runs in parallel.

Keywords
Energy physics and energy technologies; thermodynamics; mechanics; chemical processes; Carnot engines and cycles; fossil fuels and renewable energy sources; conversion technologies; recent global and local developments; storage and transport technologies; electrical engineering; grids; transitions and trends.

Schedule
Fri. 18/10/19  Lecture: Introduction – Energy and Energy Markets
Prof. Dr.-Ing. Joachim MÜLLER-KIRCHENBAUER

Sat. 19/10/19  Lecture: Renewable Energy Sources
Prof. Dr.-Ing. Joachim MÜLLER-KIRCHENBAUER

Must attend one tutorial according to prior registration:
Mon. 21/10/19  Tutorial (Group I): Thermodynamics, Renewables
M.Sc. Benjamin GROSSE
Tue. 22/10/19  Tutorial (Group II): Thermodynamics, Renewables
M.Sc. Benjamin GROSSE
Wed. 23/10/19  Tutorial (Group III): Thermodynamics, Renewables
M.Sc. Benjamin GROSSE

Fri. 25/10/19  Lecture: Power Grids and Dynamic Grid Control
Prof. Dr.-Ing. Kai STRUNZ
Must attend one tutorial/company visit according to prior registration:

**Mon. 28/10/19**  
Tutorial (Group I): Power Grids  
Dr.-Ing. Maren KUSCHKE  
*Company Visit:* Vattenfall Berlin

**Tue. 29/10/19**  
Tutorial (Group II): Power Grids  
Dr.-Ing. Maren KUSCHKE  
*Company Visit:* Vattenfall Berlin

**Wed. 30/10/19**  
Tutorial (Group III): Power Grids  
Dr.-Ing. Maren KUSCHKE  
*Company Visit:* Vattenfall Berlin

**Fri. 10/01/20**  
**Lecture (Specialized): Fossil Fuels, Petroleum Engineering I**  
Prof. Dr.-Ing. Gioia FALCONE

**Sat. 11/01/20**  
**Lecture (Specialized): Fossil Fuels, Petroleum Engineering II**  
Prof. Dr.-Ing. Gioia FALCONE

**Wed. 15/01/20**  
Tutorial (Specialized): Fossil Fuels, Petroleum Engineering  
M.Sc. Steven HOTOPP

**Fri. 17/01/20**  
**Lecture (Specialized): Wind/PV/Solar**  
N.N.

**Wed. 22/01/20**  
Tutorial (Specialized): Wind/PV/Solar  
N.N.  
*Company Visit:* SENSE Lab, TU Berlin

**Sat. 15/02/10**  
**Exam, 09.30 – 11.00, written, 90 minutes, graded**  
Prof. Dr.-Ing. Joachim MÜLLER-KIRCHENBAUER

**Literature**


Module 02 Economics

Prof. Dr. rer.pol. Georg ERDMANN
Head of Department
Berlin University of Technology
Department of Energy Systems
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Aims and Scope
This module provides students with core knowledge of economics in the field of energy and provides a grounding in the economics behind the coming modules. Students are taught to apply this knowledge independently to selected cases. It runs in parallel to Module 1, Technology.

Keywords
Welfare analysis; prices and markets; markets forms; production and pricing decisions; natural resource economics; merit order effects; external effects; trading in allowances; fundamentals of investment decisions; market failures and regulation; sustainability; global commons; security of supply.

Schedule

**Thu. 31/10/19**  Lecture: Environmental Economics (previously planned for 21/11/19)  Prof. Dr. Aaron PRAKITKNJO

**Fri. 01/11/19**  Lecture: Microeconomics, History of Economic Thought  Prof. Dr. Roland MENGES

**Sat. 02/11/19**  Lecture: Microeconomics, Macroeconomics  Prof. Dr. Roland MENGES

Must attend one tutorial according to prior registration:
**Mon. 04/11/19**  Tutorial (Group I): Microeconomics, Macroeconomics  Sarah ELSHEIKH, M.Sc.

**Tue. 05/11/19**  Tutorial (Group II): Microeconomics, Macroeconomics  Sarah ELSHEIKH, M.Sc.

**Wed. 06/11/19**  Tutorial (Group III): Microeconomics, Macroeconomics  Sarah ELSHEIKH, M.Sc.

**Fri. 8/11/19**  Lecture: Financial Economics  Prof. Dr. rer. pol. Georg ERDMANN
Must attend one tutorial / company visit according to prior registration:

Mon. 11/11/19   Tutorial (Group I): Financial Economics
                Sarah ELsheikh, M.Sc.
                Company Visit (Group I): Siemens/Windnode

Tue. 12/11/19   Tutorial (Group II): Financial Economics
                Sarah ELsheikh, M.Sc.
                Tutorial (Group III): Financial Economics
                Sarah ELsheikh, M.Sc.

Wed. 13/11/19   Company Visit (Group II): Siemens/Windnode
                Company Visit (Group III): Siemens/Windnode

Sat. 23/11/19   **Lecture (Specialized): Economics I**
                Prof. Dr. rer. pol. Georg Erdmann
                Prof. Dr.-Ing. Joachim Müller-Kirchenbauer

Must attend one company presentation according to prior registration:

Mon. 25/11/19   (Group I) Company Presentation (14.00 – 17.00)
                ÖKOTEC Energiemanagement GmbH

Tue. 26/11/19   (Group II) Company Presentation (14.00 – 17.00)
                ÖKOTEC Energiemanagement GmbH

Wed. 27/11/19   (Group III) Company Presentation (14.00 – 17.00)
                ÖKOTEC Energiemanagement GmbH

Fri. 06/12/19   Tutorial (Specialized): Exercises on Fundamentals of Energy Economics
                Lars Dittmar

**Wed. 11/12/19**  **Exam, 9:30 – 11.00, written, 90 minutes, graded**
                Prof. Dr. rer. pol. Georg Erdmann

**Literature**

Module 03 Business

Prof. Dr. Dodo zu Knyphausen-Aufseß
Chairman Strategic Leadership and Global Management
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Aims and Scope
In this module, students learn the fundamentals of strategic management and the basic tools and applications used in the energy sector. Students are taught to apply this knowledge independently to selected cases.

Keywords
Fundamentals of management and business administration; management and leadership; shareholder and stakeholder value approach; the concept of strategy; Porter’s Five Forces; SWOT-Analysis; etc.; strategic business units; industry analysis; generic strategies; vertical integration; portfolio analysis; diversification; strategy process; case studies.

Schedule

Sat. 26/10/19  Lecture: Basics of Business Administration & Corporate Governance (Business I)
Prof. Dr. Dodo ZU KNYPHAUSEN-AUFSESS

Fri. 15/11/19  Company Presentation & Study Case: Ernst & Young
(10.00 – 11.00)
Tutorial: Presentation Techniques (12.00 – 16.00)
Bettina BROCKMANN
Sarah DREWNING, M.A. / Mariam ELSHEIKH, M.Sc.

Sat. 16/11/19  Lecture: Corporate and Business Management (Business II)
Prof. Dr. Dodo ZU KNYPHAUSEN-AUFSESS

Must attend one tutorial/company visit according to prior registration:

Mon. 18/11/19 (Group I) Company Visit & Study Case: BWB (12.30 – 14.30)
Tutorial: Business Frameworks and Planning Techniques
(15.00 – 19.00)
Dr. Nadja BERSECK

Tue. 19/11/19 (Group II) Company Visit & Study Case: BWB (12.30 – 14.30)
Tutorial: Business Frameworks and Planning Techniques
(15.00 – 19.00)
Dr. Nadja BERSECK

Wed. 20/11/19 (Group III) Company Visit & Study Case: BWB (12.30 – 14.30)
Tutorial: Business Frameworks and Planning Techniques
(15.00 – 19.00)
Dr. Nadja BERSECK
Fri. 22/11/19  **Lecture: Corporate and Business Management (Business III)**
Prof. Dr. Dodo ZU KNYPHAUSEN-AUFSESS
*Topic Assignment Presentations*

Must attend one tutorial according to prior registration:
Mon. 25/11/19  (Group I) Tutorial: Business Ethics
Sarah DROLL
Tue. 26/11/19  (Group II) Tutorial: Business Ethics
Sarah DROLL
Wed. 27/11/19  (Group III) Tutorial: Business Ethics
Sarah DROLL

Fri. 29/11/19  **Lecture: Marketing**
Prof. Dr. Justin BECKER

Sat. 30/11/19  **Lecture: Accounting & Finance**
Jun.-Prof. Dr. Karola BASTINI

Must attend one tutorial according to prior registration:
Mon. 02/12/19  (Group I) Tutorial: Accounting & Finance
Jun.-Prof. Dr. Karola BASTINI
Tue. 03/12/19  (Group II) Tutorial: Accounting & Finance
Jun.-Prof. Dr. Karola BASTINI
Wed. 04/12/19  (Group III) Tutorial: Accounting & Finance
Jun.-Prof. Dr. Karola BASTINI

Fri. 06/12/19  **Quiz, online, 60 minutes**

Sat. 07/12/19  **Lecture (Specialized): Management in the Energy Sector**
*Market Roles, Functions & Participants in Liberalised Energy Markets*
Prof. Dr.-Ing. Joachim MÜLLER-KIRCHENBAUER

Fri. 13/12/19  Schneider Electric Recruitment Training

Sat. 14/12/19  **Lecture (Specialized): Information Systems in the Energy Sector**
Dr. Volker BÜHNER

Fri. 20/12/19  **Exam: Presentations, 8 hours, pass / fail**
Prof. Dr. Dodo ZU KNYPHAUSEN-AUFSESS
Prof. Dr.-Ing. Joachim MÜLLER-KIRCHENBAUER

**Literature**
Christmas Dinner and Celebration

Dec. 20th 2019, 6pm
Berlin
Module 04 Law

Prof. Dr. iur. Dr. rer. pol. Dres. h.c.
Franz Jürgen Säcker Hon.Ph.D.(PCCC)
Academic Director
MBL European and International Energy Law
+49 (0)30 / 314 23 288
contact@master-in-energy.com

Aims and Scope
This module presents the legal framework of today's global, EU and German energy markets. Students learn to independently evaluate cases and summarize legal situations.

Keywords
Energy law; energy trade and international contracts; UN conventions; WTO; ECT; contract law; EFET contracts; the legal system of the EU and the Third Energy Package; Germany's Energiewende and EEG; EU secondary law v. regional developments; environmental law; state aid.

Schedule

Wed. 29/1/20  Tutorial: Academic Writing Law
             Thekla HILLEBRECHT

Fri. 31/1/20   Lecture: Introduction to Business Law
              Prof. Dr. Lydia SCHOLZ

Sat. 01/2/20   Lecture (Specialized): Introduction to European Union (Energy) Law
              Dr. Juliane STEFFENS

Wed. 05/2/20   Tutorial (Specialized): Introduction to EU Energy Law
               Thekla HILLEBRECHT
               Company Presentation: Ponton

Fri. 07/2/20   Lecture (Specialized): The EU Legal Framework for Infrastructure Regulation
               Dr. Carsten KÖNIG

Sat. 08/2/20   Lecture (Specialized): EU Energy Law and Policy
               Dr. Oliver KOCH

Wed. 12/2/20   Tutorial (Specialized): Infrastructure Regulation
               Thekla HILLEBRECHT

Wed. 19/2/20   Company Visit (Specialized): European Energy Exchange Leipzig

19
Mon. 17/2/20 –
Wed. 26/2/20  **Paper, 10 pages, graded**
Prof. Franz Jürgen SÄCKER

**Literature**

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**Fair Visit: E-world energy & water**
(11 – 13th February 2020)

Feb. 13th 2020
(Please see Moodle/ISIS for more information)
[Read more](#)

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**Exam Retakes**

April 2020

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**Start of Summer Term**

Lecture period
April 14, 2020 - July 18, 2020
Module 09 Master Thesis

Supervisors Individual.

Aims and Scope
Students demonstrate with the Master Thesis to be capable to address a problem from their study program independently, based on scientific methods, within a specific deadline. Once registered for the thesis, students have four months to conclude.

Schedule
To start the master thesis, 62 CP must have been gathered; this equals successful completion of all mandatory modules M1-M7. Technically, the earliest starting date is hence six weeks after the last exam. The thesis can be postponed but should be completed in the third term.

Contents Individual.

Form Fifty pages, plus introduction and annex(es). In English. Scientific standards prerequisite. More detailed formal requirements to be announced.

Date tba Tutorial/FAQ: Preparation for Master Thesis and Term III

Graduation Ceremony MBA Energy Management 2018-20
July 24th 2019
Details to be announced
With your degree, you become part of the alumni network. Alumni receive invitations to participate in the further extension of the academic program, and to events held on the campus and within the network.

As the program rolls over, you are cordially invited to participate in the curricular and extracurricular events of the following academic year(s).
Faculty
### Lecturers & Tutors

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Institution</th>
<th>Website</th>
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<tbody>
<tr>
<td>Julian ALEXANDRAKIS</td>
<td>Research Associate, Entrepreneurship Educator</td>
<td>Chair for Entrepreneurship and Innovation Management TU Berlin</td>
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<td>Jun.-Prof. Dr. Karola BASTINI</td>
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<td><a href="https://www.leadership-digitale-kommunikation.de/ueber-uns/dozenten/justin.becker">https://www.leadership-digitale-kommunikation.de/ueber-uns/dozenten/justin.becker</a></td>
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<tr>
<td>Dr. Nadja BERSECK</td>
<td>Institute for Futures Studies and Technology Assessment, Berlin</td>
<td>Trainer and Lecturer in Design Thinking and Business Model Design</td>
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